Inquiry Report

On

The compatibility

Of

Telephoto equipment

With

the Terminals

In

the field

prepared by Emnetu Tesfay

The aim of the inquiry was to check if it was possible to send good quality pictures direct from the field to the media in Europe and the U.S. by linking the telephoto equipment with the telephone terminals.

Dr. Ing. Rudolf Hell GmbH D-2300 Kiel 14 Telefax 095 49 431 211 1380

Att. Sales Manager

01-09-88

Enquiry About Telephoto Transmitters - Portable TS 1086 (color)

I am making this enquiry on behalf of a local relief agency in Central Africa. This agency is using a Saturn T satellite communication equipment manufactured by Elektriske Bureau in Norway to communicate with its contacts in Europe. Now there is a need to transmit photos from disaster areas direct to Europe. And we have been told the existing line could be used by fitting a telephoto to the Saturn T.

Since we are evaluating the feasibility of procuring and operating a photo transmitting system, I would like you to provide me the following information:

- How much does a telephoto transmitter cost ex-works factory. If there are different models please specify name of model, diamensions, weight, quality, transmission rate, and cost for each. Indicate delivery time.
- Does your transmitters fit to the Saturn T communication equipment?
- Power required, anbient temperature and any other information you consider to be important.

Please revert by telefax the above requested information. In the meantime you can send by mail to my address the brochures of the needed product.

Thank You in advance

to Testory

Best regards,

E. Tesfay Digranesv. 15 4015 Stavanger Norway

Telefax 04-503632

After visiting the biggest local newspaper in my region I was given all the technical explanation of how photographes are send to the newpaper by its agents abroad, even far away places like South Africa and Chile.

The result of the inquiry showed that the equipment by itself was not heavy and the price reasonable but the operating cost was enormous that we decided to drop it.

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FAX - 49-43/211/380

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GOOD AFTERNOON

I am avaiting a telefax reply to my inquiry of 01-09-88

Please revert as soon as possible Regards,

E. Testay

Thank You in advance

Best regards,

to Testay

E. Tesfay Digranesv. 15 4015 Stavanger

Telefax 04-503632